

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2022 (Based on Japanese GAAP)

February 13, 2023

Company name: TRUST CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 3347 URL <https://www.trust-ltd.co.jp>
 Representative: CEO Kenji Kawamura
 Inquiries: Administration manager Naoki Nogimori TEL 052-219-9058
 Scheduled date to file Quarterly Securities Report: February 13, 2023
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2022	25,052	33.0	1,694	33.0	1,801	46.1	965	100.9
Nine months ended December 31, 2021	18,833	37.2	1,274	290.1	1,232	314.4	480	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2022	37.30		–	
Nine months ended December 31, 2021	18.56		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2022	36,833	12,831	22.7
As of March 31, 2022	33,612	11,629	22.7

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2022	–	2.00	–	4.00	6.00
Year ending March 31, 2023	–	4.00	–		
Year ending March 31, 2023 (Forecast)				2.00	6.00

3. Forecast of consolidated financial results for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	33,900	22.7	2,600	40.0	2,800	46.2	1,500	81.4	57.97

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2022
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2022	28,150,000 shares	As of March 31, 2022	28,150,000 shares
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Number of treasury shares at the end of the period

As of December 31, 2022	2,273,100 shares	As of March 31, 2022	2,273,100 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2022	25,876,900 shares	Nine months ended December 31, 2021	25,876,900 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2022	As of December 31, 2022
Assets		
Current assets		
Cash and deposits	1,418,511	813,161
Notes receivable - trade	41,815	67,977
Accounts receivable - trade	3,779,104	3,372,388
Lease receivables and investments in leases	7,415,826	8,869,664
Merchandise and finished goods	3,217,384	3,892,618
Work in process	954	553
Raw materials and supplies	32,213	34,675
Other	859,372	987,666
Allowance for doubtful accounts	(195,739)	(196,551)
Total current assets	16,569,445	17,842,153
Non-current assets		
Property, plant and equipment		
Machinery, equipment and vehicles, net	3,561,138	5,229,836
Leased assets, net	6,981,632	6,632,765
Land	3,500,983	3,967,001
Other, net	1,919,927	2,163,351
Total property, plant and equipment	15,963,682	17,992,955
Intangible assets		
Goodwill	52,630	47,138
Other	72,881	79,642
Total intangible assets	125,512	126,780
Investments and other assets		
Other	1,036,698	942,590
Allowance for doubtful accounts	(83,002)	(71,244)
Total investments and other assets	953,696	871,346
Total non-current assets	17,042,890	18,991,082
Total assets	33,612,335	36,833,235
Liabilities		
Current liabilities		
Notes and accounts payable - trade	573,409	770,106
Short-term borrowings	4,750,000	6,590,000
Current portion of long-term borrowings	2,519	–
Lease liabilities	9,677,557	10,920,412
Income taxes payable	588,314	66,387
Contract liabilities	487,708	464,512
Provision for bonuses	139,341	78,580
Other	1,179,288	971,392
Total current liabilities	17,398,139	19,861,391
Non-current liabilities		
Lease liabilities	4,408,633	3,945,632
Provision for retirement benefits for directors (and other officers)	11,685	14,747
Asset retirement obligations	75,922	80,635
Other	88,111	98,919
Total non-current liabilities	4,584,352	4,139,934
Total liabilities	21,982,492	24,001,325

(Thousands of yen)

	As of March 31, 2022	As of December 31, 2022
Net assets		
Shareholders' equity		
Share capital	1,349,000	1,349,000
Capital surplus	1,174,800	1,174,800
Retained earnings	5,709,255	6,467,399
Treasury shares	(618,209)	(618,209)
Total shareholders' equity	7,614,846	8,372,990
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	15,500	6,030
Foreign currency translation adjustment	2,421	(35,952)
Total accumulated other comprehensive income	17,922	(29,922)
Non-controlling interests	3,997,074	4,488,840
Total net assets	11,629,843	12,831,909
Total liabilities and net assets	33,612,335	36,833,235

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Net sales	18,833,434	25,052,696
Cost of sales	14,003,041	19,321,586
Gross profit	4,830,393	5,731,109
Selling, general and administrative expenses	3,556,387	4,036,717
Operating profit	1,274,005	1,694,392
Non-operating income		
Interest income	7,334	12,172
Dividend income	4,813	4,889
Foreign exchange gains	32,462	178,579
Other	9,614	17,776
Total non-operating income	54,223	213,417
Non-operating expenses		
Interest expenses	91,288	103,370
Other	4,370	3,408
Total non-operating expenses	95,658	106,778
Ordinary profit	1,232,570	1,801,031
Extraordinary income		
Gain on sale of investment securities	–	299,119
Surrender value of insurance policies	–	17,867
Total extraordinary income	–	316,986
Extraordinary losses		
Loss on retirement of non-current assets	1,652	2,303
Loss on removal of non-current assets	–	700
Total extraordinary losses	1,652	3,003
Profit before income taxes	1,230,917	2,115,014
Income taxes - current	409,705	488,968
Income taxes - deferred	1,872	72,420
Total income taxes	411,577	561,388
Profit	819,340	1,553,626
Profit attributable to non-controlling interests	339,022	588,466
Profit attributable to owners of parent	480,318	965,159

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Profit	819,340	1,553,626
Other comprehensive income		
Valuation difference on available-for-sale securities	(2,767)	(9,516)
Foreign currency translation adjustment	(10,566)	(38,374)
Total other comprehensive income	(13,334)	(47,890)
Comprehensive income	806,006	1,505,735
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	467,030	917,314
Comprehensive income attributable to non-controlling interests	338,975	588,420