

Translation

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## Summary of Consolidated Financial Results for the Six Months Ended September 30, 2022 (Based on Japanese GAAP)

November 11, 2022

Company name: TRUST CO.,LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 3347 URL <https://www.trust-ltd.co.jp>  
 Representative: CEO Kenji Kawamura  
 Inquiries: Administration manager Naoki Nogimori TEL 052-219-9058  
 Scheduled date to file Quarterly Securities Report: November 11, 2022  
 Scheduled date to commence dividend payments: December 8, 2022  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2022 (from April 1, 2022 to September 30, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2022	17,954	46.4	1,507	91.7	1,809	142.0	1,032	324.7
Six months ended September 30, 2021	12,268	42.6	786	905.1	747	–	243	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Six months ended September 30, 2022	39.91		–	
Six months ended September 30, 2021	9.40		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of September 30, 2022	35,852	12,965	23.8
As of March 31, 2022	33,612	11,629	22.7

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2022	–	2.00	–	4.00	6.00
Year ending March 31, 2023	–	4.00	–	–	–
Year ending March 31, 2023 (Forecast)	–	–	–	2.00	6.00

3. Forecast of consolidated financial results for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	33,900	22.7	2,600	40.0	2,800	46.2	1,500	81.4	57.97

4. Notes

- (1) Changes in significant subsidiaries during the six months ended September 30, 2022  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2022	28,150,000 shares	As of March 31, 2022	28,150,000 shares
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Number of treasury shares at the end of the period

As of September 30, 2022	2,273,100 shares	As of March 31, 2022	2,273,100 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2022	25,876,900 shares	Six months ended September 30, 2021	25,876,900 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Thousands of yen)

	As of March 31, 2022	As of September 30, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	1,418,511	675,385
Notes receivable - trade	41,815	63,120
Accounts receivable - trade	3,779,104	4,525,656
Lease receivables and investments in leases	7,415,826	8,217,622
Merchandise and finished goods	3,217,384	3,174,751
Work in process	954	448
Raw materials and supplies	32,213	36,923
Other	859,372	1,064,463
Allowance for doubtful accounts	(195,739)	(197,532)
Total current assets	16,569,445	17,560,839
Non-current assets		
Property, plant and equipment		
Machinery, equipment and vehicles, net	3,561,138	4,753,989
Leased assets, net	6,981,632	6,515,121
Land	3,500,983	3,967,729
Other, net	1,919,927	2,018,871
Total property, plant and equipment	15,963,682	17,255,712
Intangible assets		
Goodwill	52,630	48,993
Other	72,881	77,804
Total intangible assets	125,512	126,797
Investments and other assets		
Other	1,036,698	983,789
Allowance for doubtful accounts	(83,002)	(74,885)
Total investments and other assets	953,696	908,903
Total non-current assets	17,042,890	18,291,414
Total assets	33,612,335	35,852,253
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	573,409	602,505
Short-term borrowings	4,750,000	5,840,000
Current portion of long-term borrowings	2,519	–
Lease liabilities	9,677,557	10,174,065
Income taxes payable	588,314	475,590
Contract liabilities	487,708	453,440
Provision for bonuses	139,341	142,995
Other	1,179,288	1,117,792
Total current liabilities	17,398,139	18,806,390
Non-current liabilities		
Lease liabilities	4,408,633	3,891,701
Provision for retirement benefits for directors (and other officers)	11,685	12,252
Asset retirement obligations	75,922	76,114
Other	88,111	100,113
Total non-current liabilities	4,584,352	4,080,180
Total liabilities	21,982,492	22,886,571

(Thousands of yen)

	As of March 31, 2022	As of September 30, 2022
Net assets		
Shareholders' equity		
Share capital	1,349,000	1,349,000
Capital surplus	1,174,800	1,174,800
Retained earnings	5,709,255	6,638,491
Treasury shares	(618,209)	(618,209)
Total shareholders' equity	7,614,846	8,544,082
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	15,500	6,304
Foreign currency translation adjustment	2,421	(20,257)
Total accumulated other comprehensive income	17,922	(13,952)
Non-controlling interests	3,997,074	4,435,552
Total net assets	11,629,843	12,965,681
Total liabilities and net assets	33,612,335	35,852,253

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Thousands of yen)

	Six months ended September 30, 2021	Six months ended September 30, 2022
Net sales	12,268,093	17,954,704
Cost of sales	9,156,206	13,804,366
Gross profit	3,111,886	4,150,337
Selling, general and administrative expenses	2,325,641	2,642,999
Operating profit	786,245	1,507,338
Non-operating income		
Interest income	4,501	8,125
Dividend income	3,512	3,531
Foreign exchange gains	10,189	348,059
Subsidy income	23	–
Other	6,036	10,951
Total non-operating income	24,262	370,667
Non-operating expenses		
Interest expenses	59,140	67,408
Other	3,684	1,407
Total non-operating expenses	62,825	68,816
Ordinary profit	747,682	1,809,189
Extraordinary income		
Gain on sale of investment securities	–	299,119
Surrender value of insurance policies	–	17,867
Total extraordinary income	–	316,986
Extraordinary losses		
Loss on retirement of non-current assets	376	120
Total extraordinary losses	376	120
Profit before income taxes	747,305	2,126,056
Income taxes - current	271,150	543,680
Income taxes - deferred	(19,054)	14,484
Total income taxes	252,095	558,165
Profit	495,209	1,567,891
Profit attributable to non-controlling interests	252,026	535,148
Profit attributable to owners of parent	243,183	1,032,742

**Consolidated statements of comprehensive income (cumulative)**

(Thousands of yen)

	Six months ended September 30, 2021	Six months ended September 30, 2022
Profit	495,209	1,567,891
Other comprehensive income		
Valuation difference on available-for-sale securities	(1,260)	(9,212)
Foreign currency translation adjustment	(3,482)	(22,678)
Total other comprehensive income	(4,743)	(31,891)
Comprehensive income	490,466	1,536,000
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	238,394	1,000,868
Comprehensive income attributable to non-controlling interests	252,071	535,131

## Consolidated statements of cash flows

(Thousands of yen)

	Six months ended September 30, 2021	Six months ended September 30, 2022
Cash flows from operating activities		
Profit before income taxes	747,305	2,126,056
Depreciation	2,266,718	2,499,111
Amortization of goodwill	3,098	3,122
Increase (decrease) in allowance for doubtful accounts	241	(6,268)
Increase (decrease) in provision for bonuses	7,509	3,653
Interest and dividend income	(8,014)	(11,656)
Interest expenses	59,140	67,408
Foreign exchange losses (gains)	61	(5,971)
Loss on retirement of non-current assets	376	120
Loss (gain) on sale of investment securities	–	(299,119)
Decrease (increase) in trade receivables	(482,398)	(766,353)
Decrease (increase) in inventories	(102,707)	510,448
Increase (decrease) in trade payables	16,441	44,131
Increase (decrease) in accrued consumption taxes	59,869	180,795
Decrease (increase) in other current assets	(395,484)	(974,465)
Increase (decrease) in other current liabilities	(23,964)	28,860
Decrease (increase) in other non-current assets	(1,318)	19,588
Increase (decrease) in other non-current liabilities	7,721	10,873
Other, net	4,763	4,489
Subtotal	2,159,360	3,434,822
Interest and dividends received	7,817	11,475
Interest paid	(58,823)	(67,716)
Income taxes paid	11,346	(657,028)
Net cash provided by (used in) operating activities	2,119,701	2,721,553
Cash flows from investing activities		
Purchase of property, plant and equipment	(904,941)	(2,609,702)
Purchase of intangible assets	(17,476)	(20,261)
Proceeds from sale of investment securities	–	333,119
Proceeds from collection of loans receivable	13,278	648
Payments of leasehold and guarantee deposits	(17,718)	(47,987)
Proceeds from refund of leasehold and guarantee deposits	1,835	11,878
Other, net	(4,408)	(3,219)
Net cash provided by (used in) investing activities	(929,431)	(2,335,524)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	1,100,000	1,090,000
Repayments of long-term borrowings	(4,998)	(2,519)
Dividends paid	(51,789)	(103,400)
Dividends paid to non-controlling interests	(48,327)	(96,654)
Repayments of lease liabilities	(1,852,053)	(2,016,700)
Net cash provided by (used in) financing activities	(857,168)	(1,129,274)
Effect of exchange rate change on cash and cash equivalents	(2,447)	120
Net increase (decrease) in cash and cash equivalents	330,654	(743,126)
Cash and cash equivalents at beginning of period	718,268	1,418,511
Cash and cash equivalents at end of period	1,048,922	675,385