

Translation

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Summary of Consolidated Financial Results for the Three Months Ended June 30, 2022 (Based on Japanese GAAP)

August 10, 2022

Company name: TRUST CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 3347 URL <https://www.trust-ltd.co.jp>
 Representative: CEO Kenji Kawamura
 Inquiries: Administration manager Naoki Nogimori TEL 052-219-9058
 Scheduled date to file Quarterly Securities Report: August 10, 2022
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2022 (from April 1, 2022 to June 30, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2022	8,958	52.0	668	188.1	886	321.7	603	561.2
Three months ended June 30, 2021	5,893	59.2	232	–	210	–	91	–

	Earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended June 30, 2022	23.34	–
Three months ended June 30, 2021	3.53	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of June 30, 2022	33,934	12,326	23.9	313.81
As of March 31, 2022	33,612	11,629	22.7	294.96

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2022	–	2.00	–	4.00	6.00
Year ending March 31, 2023	–	–	–	–	–
Year ending March 31, 2023 (Forecast)	–	2.00	–	2.00	4.00

3. Forecast of consolidated financial results for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2022	12,800	4.3	800	1.7	750	0.3	310	27.5	11.98
Full year	28,800	4.3	1,900	2.3	1,800	(6.0)	750	(9.3)	28.98

4. Notes

- (1) Changes in significant subsidiaries during the three months ended June 30, 2022
 (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
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| Changes in accounting policies due to revisions to accounting standards and other regulations: | Yes |
| Changes in accounting policies due to other reasons: | No |
| Changes in accounting estimates: | No |
| Restatement of prior period financial statements: | No |

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2022	28,150,000 shares	As of March 31, 2022	28,150,000 shares
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Number of treasury shares at the end of the period

As of June 30, 2022	2,273,100 shares	As of March 31, 2022	2,273,100 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2022	25,876,900 shares	Three months ended June 30, 2021	25,876,900 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2022	As of June 30, 2022
Assets		
Current assets		
Cash and deposits	1,418,511	1,130,506
Notes receivable - trade	41,815	60,774
Accounts receivable - trade	3,779,104	4,028,460
Lease receivables and investments in leases	7,415,826	7,669,759
Merchandise and finished goods	3,217,384	2,923,356
Work in process	954	458
Raw materials and supplies	32,213	38,556
Other	859,372	957,833
Allowance for doubtful accounts	(195,739)	(196,145)
Total current assets	16,569,445	16,613,560
Non-current assets		
Property, plant and equipment		
Machinery, equipment and vehicles, net	3,561,138	4,160,503
Leased assets, net	6,981,632	6,547,514
Land	3,500,983	3,652,402
Other, net	1,919,927	1,937,702
Total property, plant and equipment	15,963,682	16,298,122
Intangible assets		
Goodwill	52,630	51,025
Other	72,881	76,482
Total intangible assets	125,512	127,507
Investments and other assets		
Other	1,036,698	982,450
Allowance for doubtful accounts	(83,002)	(87,261)
Total investments and other assets	953,696	895,189
Total non-current assets	17,042,890	17,320,819
Total assets	33,612,335	33,934,380
Liabilities		
Current liabilities		
Notes and accounts payable - trade	573,409	806,414
Short-term borrowings	4,750,000	4,700,000
Current portion of long-term borrowings	2,519	–
Lease liabilities	9,677,557	9,599,713
Income taxes payable	588,314	178,675
Contract liabilities	487,708	578,175
Provision for bonuses	139,341	72,391
Other	1,179,288	1,474,000
Total current liabilities	17,398,139	17,409,370
Non-current liabilities		
Lease liabilities	4,408,633	4,017,786
Provision for retirement benefits for directors (and other officers)	11,685	11,932
Asset retirement obligations	75,922	76,018
Other	88,111	92,365
Total non-current liabilities	4,584,352	4,198,103
Total liabilities	21,982,492	21,607,473

(Thousands of yen)

	As of March 31, 2022	As of June 30, 2022
Net assets		
Shareholders' equity		
Share capital	1,349,000	1,349,000
Capital surplus	1,174,800	1,174,800
Retained earnings	5,709,255	6,209,597
Treasury shares	(618,209)	(618,209)
Total shareholders' equity	7,614,846	8,115,188
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	15,500	3,738
Foreign currency translation adjustment	2,421	1,491
Total accumulated other comprehensive income	17,922	5,230
Non-controlling interests	3,997,074	4,206,488
Total net assets	11,629,843	12,326,906
Total liabilities and net assets	33,612,335	33,934,380

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Three months ended June 30, 2021	Three months ended June 30, 2022
Net sales	5,893,334	8,958,158
Cost of sales	4,500,665	6,962,055
Gross profit	1,392,669	1,996,102
Selling, general and administrative expenses	1,160,468	1,327,130
Operating profit	232,200	668,972
Non-operating income		
Interest income	2,296	4,363
Dividend income	1,292	1,275
Foreign exchange gains	2,928	239,495
Other	3,221	6,242
Total non-operating income	9,739	251,376
Non-operating expenses		
Interest expenses	28,778	33,341
Other	2,981	702
Total non-operating expenses	31,759	34,043
Ordinary profit	210,179	886,305
Extraordinary income		
Gain on sale of investment securities	–	299,119
Total extraordinary income	–	299,119
Extraordinary losses		
Loss on retirement of non-current assets	65	9
Total extraordinary losses	65	9
Profit before income taxes	210,114	1,185,414
Income taxes - current	91,468	252,753
Income taxes - deferred	(19,202)	22,682
Total income taxes	72,266	275,435
Profit	137,848	909,979
Profit attributable to non-controlling interests	46,525	306,130
Profit attributable to owners of parent	91,322	603,849

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Three months ended June 30, 2021	Three months ended June 30, 2022
Profit	137,848	909,979
Other comprehensive income		
Valuation difference on available-for-sale securities	4,999	(11,824)
Foreign currency translation adjustment	8,990	(930)
Total other comprehensive income	13,990	(12,755)
Comprehensive income	151,838	897,224
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	105,434	591,156
Comprehensive income attributable to non-controlling interests	46,404	306,067