

Translation

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## Summary of Consolidated Financial Results for the Six Months Ended September 30, 2021 (Based on Japanese GAAP)

November 11, 2021

Company name: TRUST CO.,LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 3347 URL <http://www.trust-ltd.co.jp>  
 Representative: CEO Kenji Kawamura  
 Inquiries: Director Kazuharu Yanaka TEL 052-219-9058  
 Scheduled date to file Quarterly Securities Report: November 11, 2021  
 Scheduled date to commence dividend payments: December 8, 2021  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2021 (from April 1, 2021 to September 30, 2021)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2021	12,268	42.6	786	905.1	747	1,009.8	243	–
Six months ended September 30, 2020	8,603	(11.8)	78	(89.6)	67	(90.6)	(55)	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Six months ended September 30, 2021	9.40		–	
Six months ended September 30, 2020	(2.14)		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of September 30, 2021	30,440	10,817	23.2
As of March 31, 2021	28,998	10,427	23.7

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2021	–	2.00	–	2.00	4.00
Year ending March 31, 2022	–	2.00	–	–	–
Year ending March 31, 2022 (Forecast)	–	–	–	2.00	4.00

3. Forecast of consolidated financial results for the year ending March 31, 2022 (from April 1, 2021 to March 31, 2022)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	24,336	21.2	1,611	205.3	1,495	176.2	407	722.1	15.73

4. Notes

- (1) Changes in significant subsidiaries during the six months ended September 30, 2021  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2021	28,150,000 shares	As of March 31, 2021	28,150,000 shares
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Number of treasury shares at the end of the period

As of September 30, 2021	2,273,100 shares	As of March 31, 2021	2,273,100 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2021	25,876,900 shares	Six months ended September 30, 2020	25,876,900 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Thousands of yen)

	As of March 31, 2021	As of September 30, 2021
<b>Assets</b>		
Current assets		
Cash and deposits	718,268	1,048,922
Notes and accounts receivable - trade	2,589,934	–
Notes and accounts receivable - trade, and contract assets	–	3,068,697
Lease receivables and investments in leases	7,310,716	7,111,942
Merchandise and finished goods	1,965,323	2,627,432
Work in process	665	290
Raw materials and supplies	28,114	36,550
Other	768,166	884,792
Allowance for doubtful accounts	(192,630)	(192,057)
Total current assets	13,188,557	14,586,571
Non-current assets		
Property, plant and equipment		
Machinery, equipment and vehicles, net	2,795,467	2,820,905
Leased assets, net	6,682,992	6,709,130
Land	3,500,983	3,500,983
Other, net	1,900,488	1,869,659
Total property, plant and equipment	14,879,932	14,900,679
Intangible assets		
Goodwill	57,477	54,308
Other	57,180	62,033
Total intangible assets	114,657	116,341
Investments and other assets		
Other	856,999	878,624
Allowance for doubtful accounts	(41,456)	(42,068)
Total investments and other assets	815,543	836,555
Total non-current assets	15,810,133	15,853,577
Total assets	28,998,691	30,440,148
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	610,767	620,293
Short-term borrowings	2,450,000	3,550,000
Current portion of long-term borrowings	9,996	7,517
Lease obligations	9,550,341	9,225,744
Income taxes payable	6,896	268,433
Provision for bonuses	122,792	130,301
Other	1,253,485	1,286,197
Total current liabilities	14,004,279	15,088,487
Non-current liabilities		
Long-term borrowings	2,519	–
Lease obligations	4,413,068	4,373,634
Provision for retirement benefits for directors (and other officers)	10,135	10,992
Asset retirement obligations	71,526	71,702
Other	69,778	77,562
Total non-current liabilities	4,567,028	4,533,892
Total liabilities	18,571,308	19,622,379

(Thousands of yen)

	As of March 31, 2021	As of September 30, 2021
Net assets		
Shareholders' equity		
Share capital	1,349,000	1,349,000
Capital surplus	1,174,800	1,174,800
Retained earnings	4,985,721	5,177,151
Treasury shares	(618,209)	(618,209)
Total shareholders' equity	6,891,312	7,082,742
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	18,562	17,256
Foreign currency translation adjustment	(47,088)	(50,571)
Total accumulated other comprehensive income	(28,525)	(33,314)
Non-controlling interests	3,564,596	3,768,341
Total net assets	10,427,383	10,817,768
Total liabilities and net assets	28,998,691	30,440,148

## Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

### Consolidated statements of income (cumulative)

(Thousands of yen)

	Six months ended September 30, 2020	Six months ended September 30, 2021
Net sales	8,603,338	12,268,093
Cost of sales	6,489,878	9,156,206
Gross profit	2,113,459	3,111,886
Selling, general and administrative expenses	2,035,231	2,325,641
Operating profit	78,228	786,245
Non-operating income		
Interest income	5,387	4,501
Dividend income	2,551	3,512
Foreign exchange gains	–	10,189
Compensation income	368	–
Subsidy income	15,240	23
Other	10,643	6,036
Total non-operating income	34,191	24,262
Non-operating expenses		
Interest expenses	39,465	59,140
Foreign exchange losses	2,881	–
Other	2,701	3,684
Total non-operating expenses	45,048	62,825
Ordinary profit	67,371	747,682
Extraordinary income		
Gain on sale of investment securities	11,582	–
Total extraordinary income	11,582	–
Extraordinary losses		
Loss on retirement of non-current assets	59	376
Total extraordinary losses	59	376
Profit before income taxes	78,893	747,305
Income taxes - current	68,857	271,150
Income taxes - deferred	10,560	(19,054)
Total income taxes	79,418	252,095
Profit (loss)	(524)	495,209
Profit attributable to non-controlling interests	54,813	252,026
Profit (loss) attributable to owners of parent	(55,338)	243,183

**Consolidated statements of comprehensive income (cumulative)**

(Thousands of yen)

	Six months ended September 30, 2020	Six months ended September 30, 2021
Profit (loss)	(524)	495,209
Other comprehensive income		
Valuation difference on available-for-sale securities	9,374	(1,260)
Foreign currency translation adjustment	3,981	(3,482)
Total other comprehensive income	13,355	(4,743)
Comprehensive income	12,830	490,466
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	(42,058)	238,394
Comprehensive income attributable to non-controlling interests	54,888	252,071

## Consolidated statements of cash flows

(Thousands of yen)

	Six months ended September 30, 2020	Six months ended September 30, 2021
Cash flows from operating activities		
Profit before income taxes	78,893	747,305
Depreciation	2,016,197	2,266,718
Amortization of goodwill	3,034	3,098
Increase (decrease) in allowance for doubtful accounts	76,132	241
Increase (decrease) in provision for bonuses	7,803	7,509
Interest and dividend income	(7,938)	(8,014)
Interest expenses	39,465	59,140
Foreign exchange losses (gains)	(438)	61
Loss on retirement of non-current assets	59	376
Loss (gain) on sale of investment securities	(11,582)	–
Decrease (increase) in trade receivables	(19,876)	(482,398)
Decrease (increase) in inventories	899,575	(102,707)
Increase (decrease) in trade payables	(375,098)	16,441
Increase (decrease) in accrued consumption taxes	306,629	59,869
Decrease (increase) in other current assets	(18,872)	(395,484)
Increase (decrease) in other current liabilities	66,770	(23,964)
Decrease (increase) in other non-current assets	(1,338)	(1,318)
Increase (decrease) in other non-current liabilities	3,730	7,721
Other, net	193	4,763
Subtotal	3,063,339	2,159,360
Interest and dividends received	7,790	7,817
Interest paid	(63,377)	(58,823)
Income taxes paid	(251,280)	11,346
Net cash provided by (used in) operating activities	2,756,471	2,119,701
Cash flows from investing activities		
Purchase of property, plant and equipment	(1,126,708)	(904,941)
Purchase of intangible assets	(10,906)	(17,476)
Proceeds from sale of investment securities	13,082	–
Proceeds from collection of loans receivable	190,701	13,278
Payments of leasehold and guarantee deposits	(19,128)	(17,718)
Proceeds from refund of leasehold and guarantee deposits	6,148	1,835
Other, net	2,529	(4,408)
Net cash provided by (used in) investing activities	(944,280)	(929,431)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	310,000	1,100,000
Repayments of long-term borrowings	(9,472)	(4,998)
Dividends paid	(51,774)	(51,789)
Dividends paid to non-controlling interests	(48,327)	(48,327)
Repayments of lease obligations	(1,701,969)	(1,852,053)
Net cash provided by (used in) financing activities	(1,501,543)	(857,168)
Effect of exchange rate change on cash and cash equivalents	875	(2,447)
Net increase (decrease) in cash and cash equivalents	311,522	330,654
Cash and cash equivalents at beginning of period	331,906	718,268
Cash and cash equivalents at end of period	643,428	1,048,922